

Unlock more from your IT procurement

Quickly benchmark purchases against daily trade guide prices within the UK IT supply chain

IT represents one of the largest areas of indirect procurement spend for both private and public sector organisations, and with a highly dynamic supply chain, IT buyers are faced with a consistently volatile IT marketplace.

Conducting benchmarking activities as part of a Best Practice procurement approach can be particularly challenging when faced with a market where stock and price fluctuate daily. Pro-active buyers and budget controllers face huge challenges when attempting to validate prices without clear access to qualified supply chain level information.

KnowledgeBus enables IT buyers to quickly benchmark purchases against daily trade guide price and stock levels on over 150,000 products from more than 2,500 manufacturers. Our range of IT spend analysis tools also help buyers identify, track and forecast market dynamics more efficiently.

IT procurement savings of up to a massive **24%** when using KnowledgeBus

Identify, track and forecast market dynamics more efficiently



Power Benchmarking

Integrate into your existing purchasing process to analyse IT stock & costing trends quicker & easier



Framework Support

Supports framework pricing, providing best price analysis & comparison with quick access to framework products



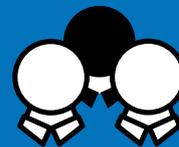
Integrated Solutions

Easily integrate with your existing line of business applications & processes



Big Data

Gain access to over a terabyte of IT business intelligence, that's more than 150,000 current products



Team Collaboration

Share lists with colleagues, subscribe to product alerts, manage suppliers, request RFQ's and more



Certified Platform

CIPS accredited technology; It reduces time & consistently achieves best value



KnowledgeBus[®]

Powered by KnowledgeKube[®]

www.knowledgebus.co.uk

Compare 150,000 IT products from over 2,500 manufacturers

Drive informed procurement decisions with access to a terabyte of daily updated ICT market Business Intelligence, KnowledgeBus covers more than 150,000 live products from over 2,500 manufacturers across every category.

Rapid Benchmarking

Save time and money by simply uploading IT supplier product lists or spot checks online. Perform automated comparisons with specification and trade guide price data as well as available stock checks on daily updated products within the UK supply chain.

Request for Quotations

Accelerate your purchasing processes with our advanced RFQ features. Configure required products, select bidding suppliers, compose your quotation message, include or exclude elements such as Channel Prices and Quantities - Then deploy.

Pricing Frameworks

For organisations with larger IT budgets we can provide unique pricing frameworks. These entitle your IT purchases to special discounted prices on certain products from selected suppliers.

Once activated, your prices are cross checked against your subscribed frameworks - Meaning you always see the best price available to you.

Spend Analysis

Combine the power of Excel™ to gain truly portable, comprehensive Spend Analysis Data.

Generate automated reporting with granular visibility of supplier margins across all your transactions to immediately identify value for money cost savings. Also assists with periodic supplier review meetings to ensure best value and margin compliance regardless of how you buy your IT (reseller / framework / direct, etc).

- Achieve visibility of IT supplier margins
- Validate where prices are tracking expected discounts for 'direct' and 'special bids' (cost avoidance)
- Police 'cost plus' agreements to prevent overcharging
- Identify annual savings and where opportunities exist to reduce costs and maximise budget reach (quick wins)

KnowledgeBus really does help you to keep ahead of the industry.

IT Procurement.

Get the market insight
you need to...

negotiate better it procurement



www.knowledgebus.co.uk